

# The additional effects of **adaptive survey design** beyond **post-survey adjustment**: An **experimental** evaluation

Shiyu Zhang

Many thanks to my committee:

Dr. James Wagner

Dr. Brady West

Dr. Michael Brick

Dr. Philippa Clarke

Many thanks to the team of

Detroit Metro Area Communities Study:

Dr. Elisabeth Gerber

Dr. Jeffrey Morenoff

Sharon Sand

Caroline Egan



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# Adaptive survey design

Recruitment  
Stage

-- Change and tailor recruitment procedures and protocols for different sample cases

2 fundamental ideas:

- Leverage-salience theory
- Not all cases have the same value

Under budget constraints, 2 goals:

- Reduce **variance** of survey estimates
- Reduce **bias**

Not unique...

# Post-survey adjustment



Estimation  
Stage

For example, **calibration**:

Matching respondent distributions to population distributions

- Reduce bias
- Reduce variance

Survey stage

Recruitment  
Stage

Adaptive survey design

Estimation  
Stage

Post-survey adjustment

VS.

Survey stage

Estimation  
Stage

Post-survey adjustment

This is the research question of this study.

# Current literature

Theoretically:

adaptive design + post-survey adjustment—**smaller bias and variance than**— post-survey adjustment

# Current literature

Why?

Supposed that men are less likely to participate than women under a standard protocol

Solution 1: post-survey adjustment

- Large weights → increase variance
- Small number of men → imbalance in unobserved dimensions → increase bias

Solution 2: + adaptive design

More male respondents

- → less need for large weights
- → more likely to balance in other unobserved dimensions

# Current literature

Limitation:

Theories and simulations

- The adaptive design is assumed to work efficiently
- In reality, there are constraints

→ In real surveys, can the adaptive design bring additional benefits?

Experimentally answer this question

# Methods



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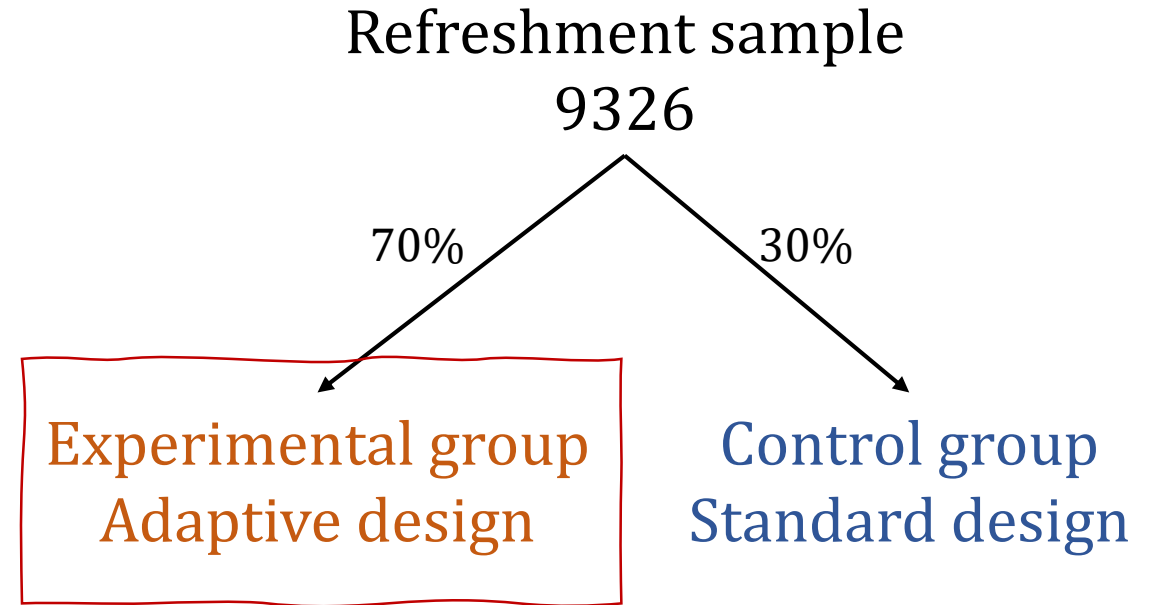
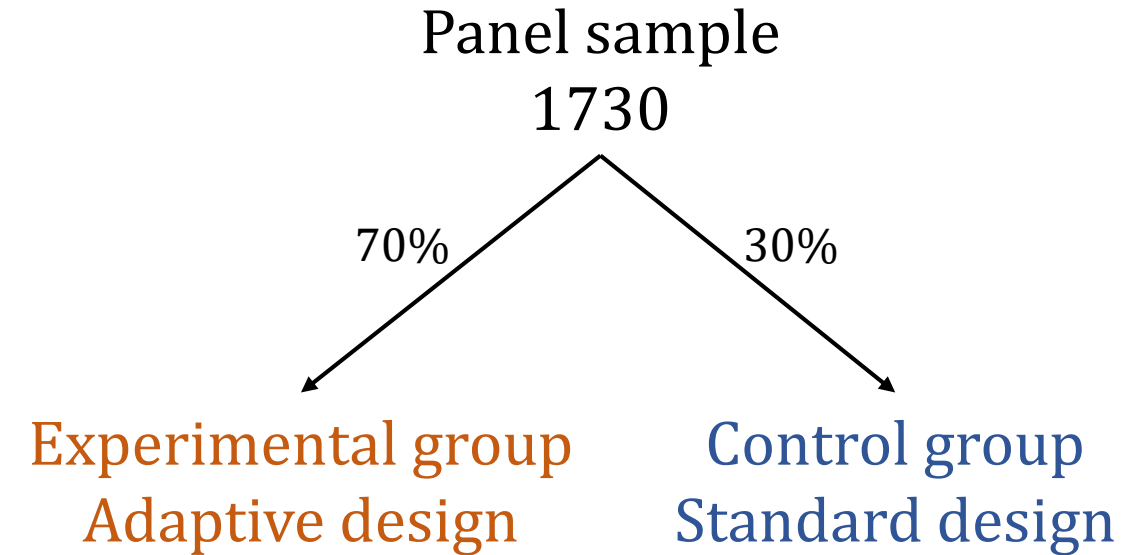
# Methods

## Experiment in Detroit Metro Area Communities Study (DMAACS)

- Panel study of residents of city of Detroit
- Wave 12; January - March 2021
- Refreshment sample (n= 9329) + panel sample (n= 1730)
- Address-based sample
- Refreshment cases: mailings; panel cases: emails/ texts/ mailings
- Two ways to participate: Self-administered web interview (87%) + interviewer-administered telephone interview (13%)

# Methods

## Experimental Randomization



# Adaptive design

Three strategies

1. Higher incentives to lower-response propensity cases
2. Invitation materials, highlight different aspects of the survey
3. Invitation letter, region-specific fact about COVID-19

Bundled together → combined effect

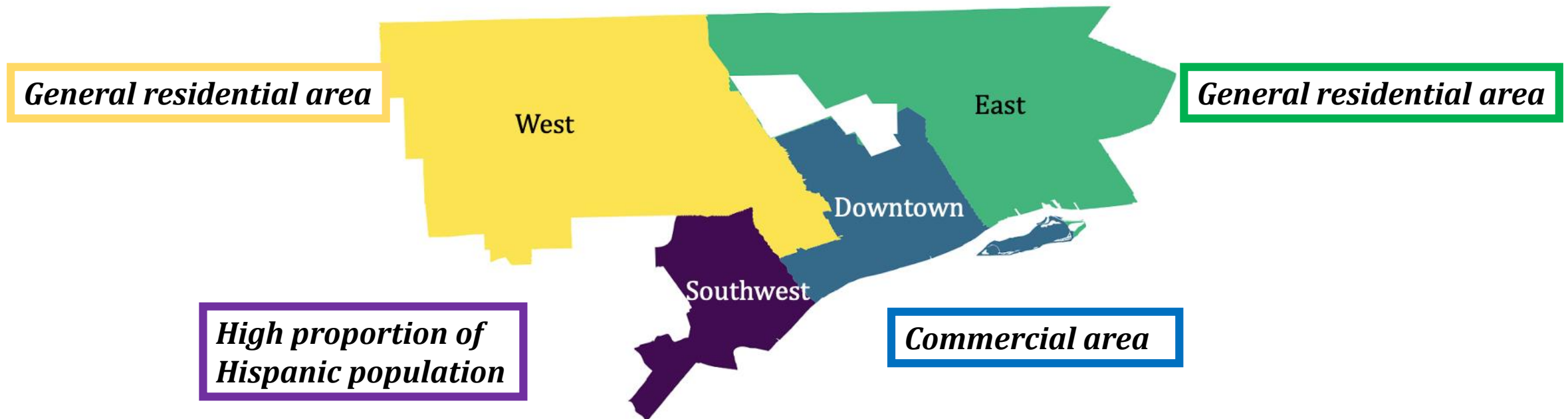
# Adaptive design

Categorize sample into subgroups

- Cluster analysis on block groups

Input: Census planning database (PDB) + National neighborhood data archive (NaNDA)

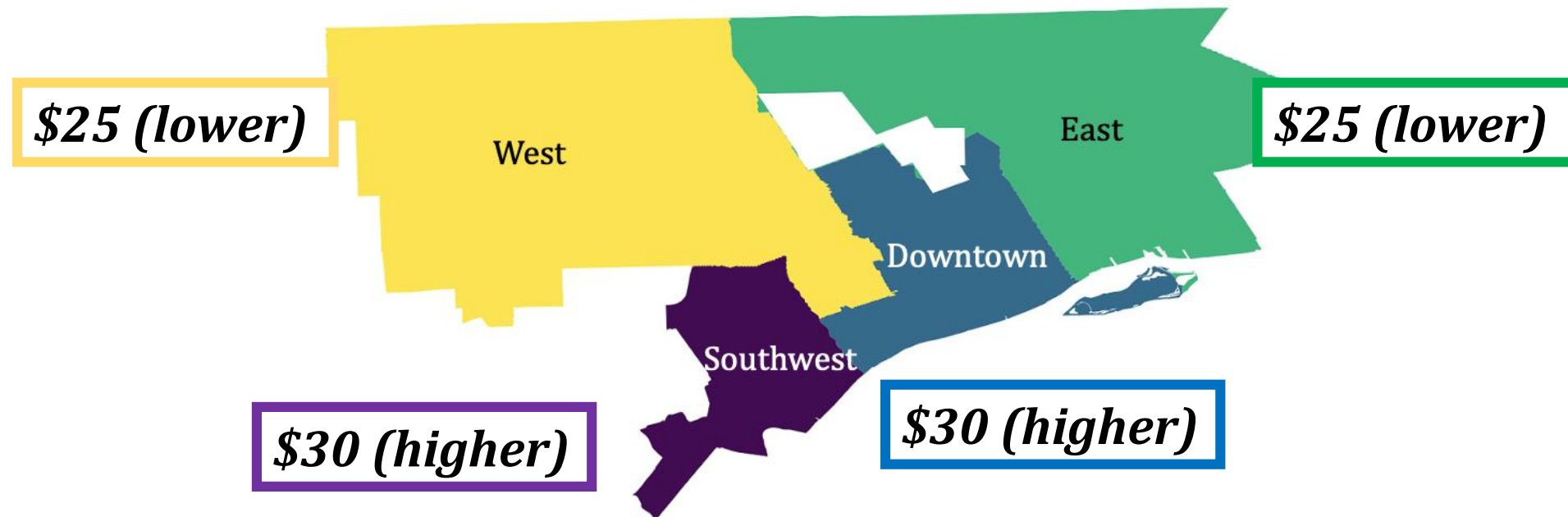
- Smooth into geographically contiguous areas



# Adaptive design

Operationalizing adaptive strategies for the four regions

#1: Differential incentive



# Adaptive design

Operationalizing adaptive strategies for the four regions

#2: Tailored invitation materials

*Same as East*



“DMACS is an ongoing survey that asks residents ***about neighborhoods, quality of life, and other topics important to Detroiters and their families.***”

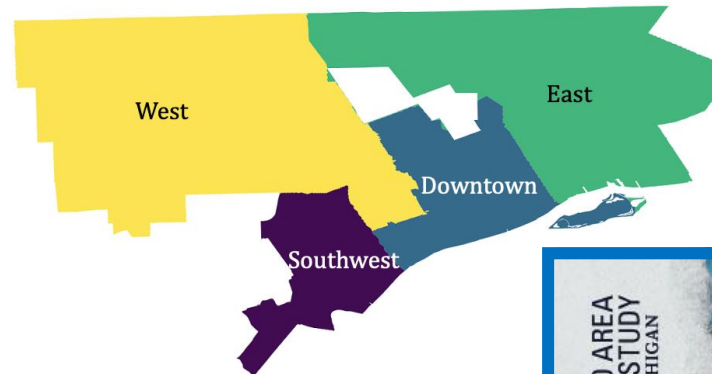
“DMACS is an ongoing survey that asks residents how the city can ***best meet the needs of people of many races and ethnicities who live in Detroit.***”

“DMACS is an ongoing survey that asks residents ***what they feel are the important issues related to residential and commercial growth in Detroit.***”

# Adaptive design

Operationalizing adaptive strategies for the four  
#2: Tailored invitation materials

*Same as East*



# Adaptive design

Operationalizing adaptive strategies for the four regions

#3: Region-specific fact about COVID-19





Detroit

According to our most recent survey from the end of October 2020, **42%** of Detroiters on the west side reported having friends or family members who died from COVID-19, compared to only 30% in the rest of Detroit



Detroit

According to our most recent survey from the end of October 2020, **10%** of Detroiters on the Eastside considered **getting medication a major challenge**, compared to only 5% in the rest of Detroit



West

East

Downtown

Southwest



Detroit

According to our most recent survey from the end of October 2020, a substantially higher percentage of Detroiters in Southwest Detroit (**31%**) are **not covered by any insurance or health care plan** compared to the rest of Detroit (14%).



Detroit

According to our most recent survey from the end of October 2020, a substantially higher percentage of Detroiters in Downtown and Midtown (**80%**) considered COVID-19 to be a **very serious problem** for their communities, compared to 67% in the rest of Detroit.

# Standard design in control group

1. Incentive: \$25
2. Same invitation materials
3. No COVID fact was included

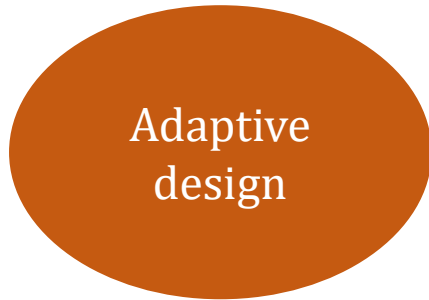
# Refreshment & Panel sample

Same design with minor modifications

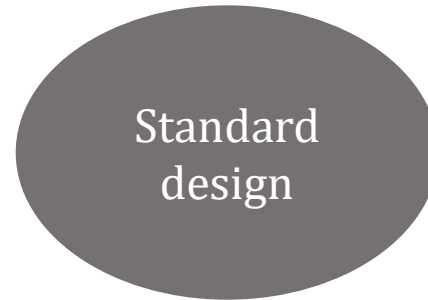
- Just accommodate the different contacts: emails/texts vs. mailings

# Analysis

Experimental group



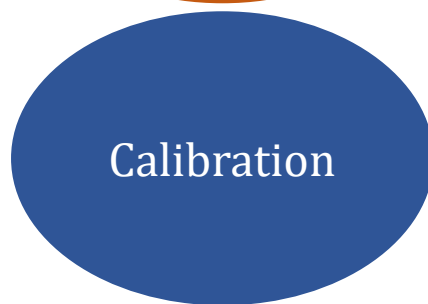
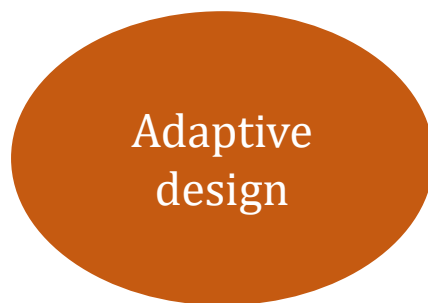
Control group



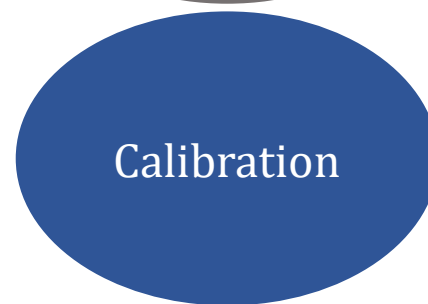
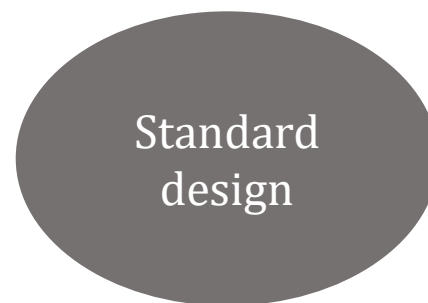
Compare **response rates** and respondents' demographic **representativeness**

# Analysis

Experimental group



Control group



On gender and age, education, race  
and ethnicity, and household  
income

Compare **bias and variance of univariate estimates** and  
conclusions drawn from **multivariate analysis**

**Costs**

# Results



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# Response rate

## *Panel*

Con. vs. Exp.: 0.69 vs. **0.72**

## *Refreshment*

Con. vs. Exp.: **0.10** vs. 0.09

## *Panel*

Con. vs. Exp.: 0.66 vs. **0.74**

## *Refreshment*

Con. vs. Exp.: 0.08 vs. **0.11**



## *Panel*

Con. vs. Exp.: 0.72 vs. **0.78**

## *Refreshment*

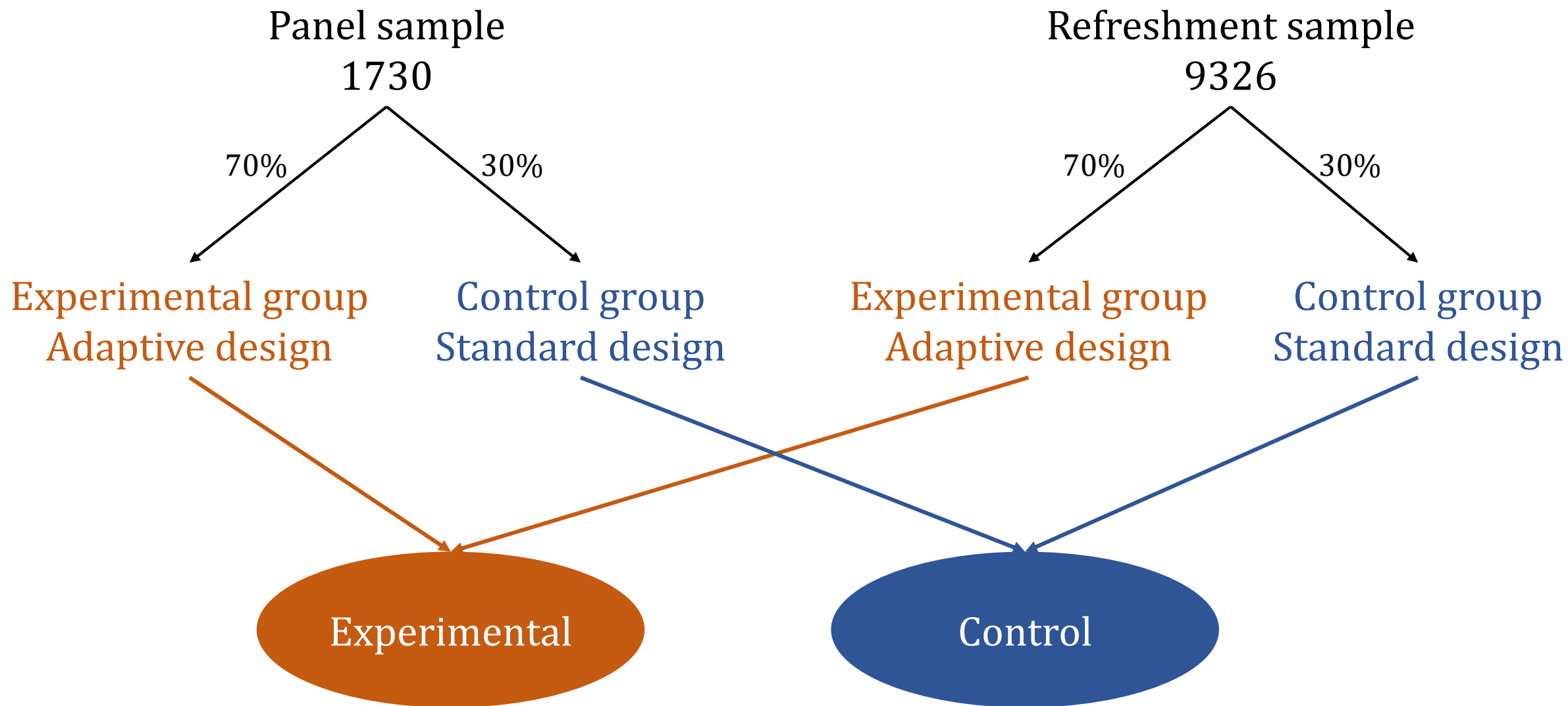
Con. vs. Exp.: 0.11 vs. 0.11

## *Panel*

Con. vs. Exp.: **0.78** vs. 0.70

## *Refreshment*

Con. vs. Exp.: 0.13 vs. 0.13





# Representativeness

Imbalance score (IMB)

$$= \sum_{c=1}^C \frac{(\text{Population}_c - \text{Sample}_c)^2}{\text{Sample}_c}$$

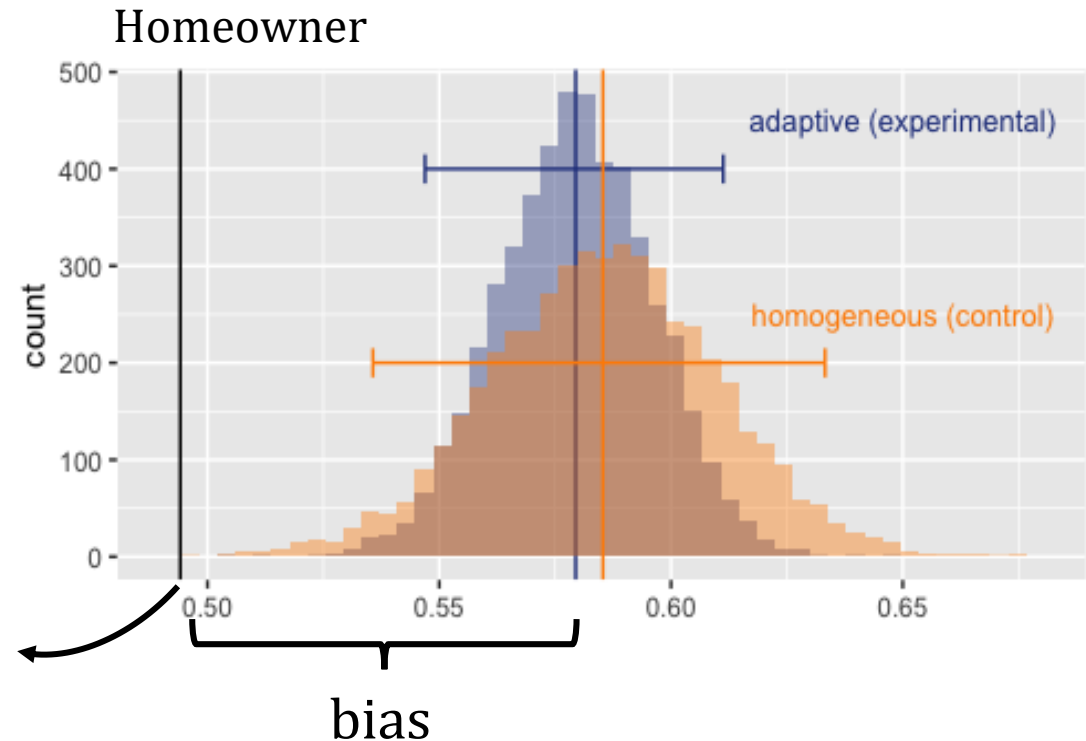
	Adaptive design (experimental)	Standard design (control)
Gender * Age (8 categories)	21.5	19.1
Education (4 categories)	24.2	33.4
Race and ethnicity (5 categories)	5.0	5.2
Income (5 categories)	4.1	2.3

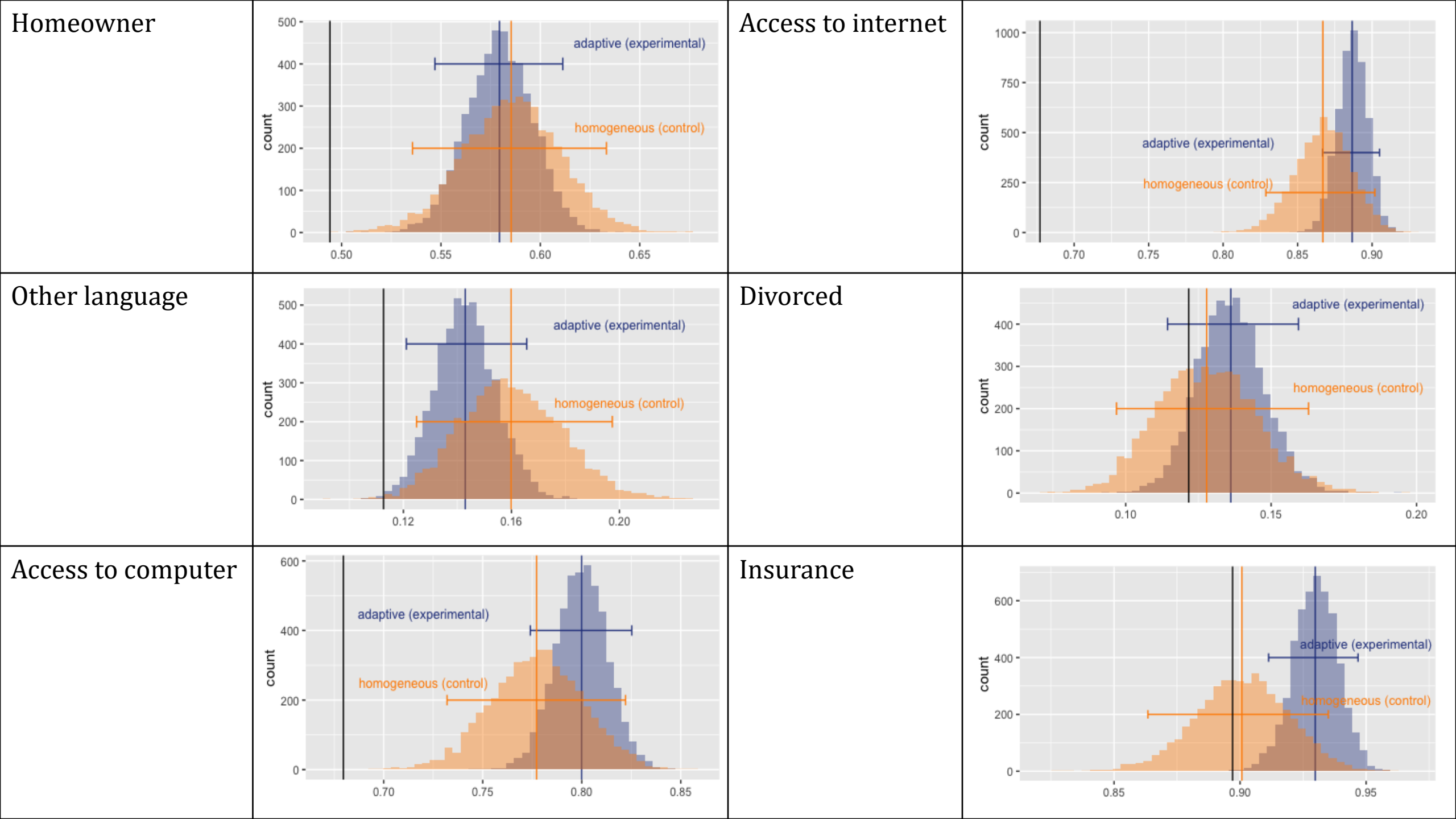
# Univariate estimates – bias

Separately for the experimental and control data:

- 5000 bootstrap samples
- On each sample:
  - Calibration
  - Weighted mean estimate

Benchmark:  
2015-2019 ACS estimate

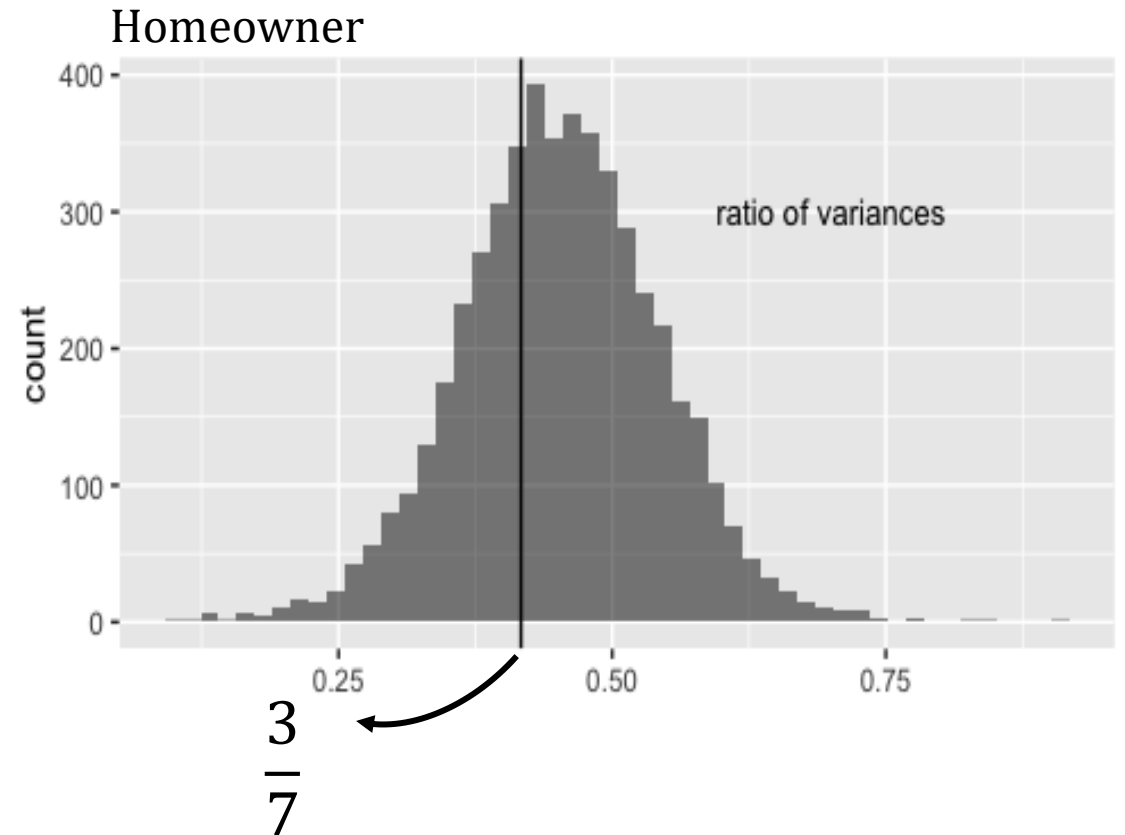


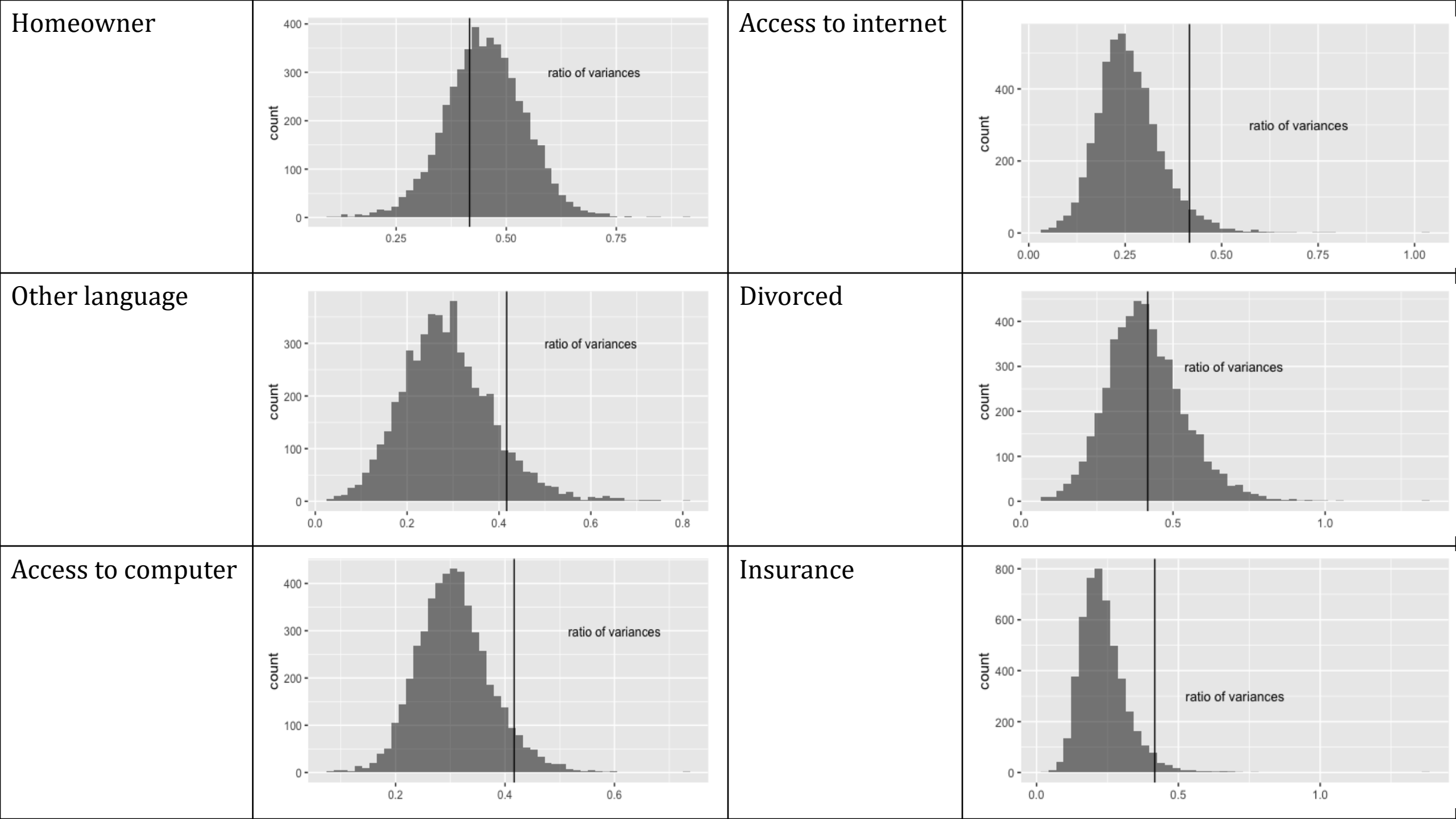


# Univariate estimates – variance

Separately for the experimental and control data:

- 5000 bootstrap samples
- On each sample:
  - Calibration
  - Sampling variance estimate (VAR)
- Take a ratio  $\frac{VAR_{exp}}{VAR_{con}}$ , if  $< \frac{3}{7}$





# Multivariate associations

Compare statistical significance in regression models

Separately for the experimental and control data:

- 5000 bootstrap samples
- On each sample:
  - Calibration
  - Fit regression models
- Count # of times that predictors emerge as significant (\*adjusted SE based on 30%/70%)

# Multivariate associations

Outcome = Neighborhood satisfaction (1= very dissatisfied, 7= very satisfied)

		Experimental		Control		
		Coeff	% sig	Coeff	% sig	
intuitive	Reputation	1.00	100%	0.95	100%	
	Walk unsafe	-0.99	100%	-0.94	100%	
uncertain	Owner	0.24	74%	0.03	17%	$\Delta$
	Access to computer	-0.25	54%	0.19	39%	

Averaged coefficient across 5000 bootstrap samples

% of times the predictor emerge as significant

# Multivariate associations

Outcome = Neighborhood satisfaction (1= very dissatisfied, 7= very satisfied)

	Experimental		Control		
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Reputation	1.00	100%	0.95	100%	
Walk unsafe	-0.99	100%	-0.94	100%	
Owner	0.24	74%	0.03	17%	$\Delta$
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# Multivariate associations

A couple more models:

- Outcome: Likelihood of getting COVID-19 vaccine
- Outcome: personal homeowner

Result pattern:

- Intuitive associations: Adaptive design captures a few intuitive associations more stably
- Uncertain associations: Different results based on adaptive and standard design data

# Costs

Incentive per respondent:

- Adaptive: \$26.7; Standard: \$25

Incentives account for about half of total survey costs

Other factors:

1. Labor intensive
2. Costs of preparing multiple versions of materials: e.g., design
3. Printing costs

# Summary



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Adaptive design + post-survey adjustment better than post-survey adjustment? Partly.

	With Adaptive design	
Response rate	<ul style="list-style-type: none"><li>• Slightly higher in panel sample</li><li>• No difference in refreshment sample</li></ul>	Small benefit
Representativeness	<ul style="list-style-type: none"><li>• More representative in education distribution</li></ul>	
Univariate estimates – bias	<ul style="list-style-type: none"><li>• <b>No differences in bias</b></li></ul>	
Univariate estimates – variance	<ul style="list-style-type: none"><li>• <b>Smaller variances</b></li></ul>	
Multivariate associations	<ul style="list-style-type: none"><li>• More stable associations for a few intuitive predictors</li><li>• Different results on uncertain predictors</li></ul>	
Costs	<ul style="list-style-type: none"><li>• More costly and troublesome</li></ul>	

# Future research ideas

- How to design adaptive strategies?  
How to tailor the materials?  
Qualitative evidence
- Factorial experimental design: separate the effect of each strategy
- A more heterogeneous context? E.g., national sample?
- What sort of post-survey adjustment? E.g., calibration vs. propensity-score adjustment?
- Richer auxiliary information? E.g., panel data



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